#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

### CURRENT REPORT

# Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 5, 2010

**PRESTIGE BRANDS HOLDINGS, INC.** (Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction

of incorporation)

<u>001-32433</u> (Commission File Number) 20-1297589 (IRS Employer Identification No.)

<u>90 North Broadway, Irvington, New York 10533</u> (Address of principal executive offices, including Zip Code)

(914) 524-6810 (Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item 2.02 Results of Operations and Financial Condition.

On February 5, 2010, the Registrant announced financial results for the fiscal quarter and nine months ended December 31, 2009. A copy of the press release announcing the Registrant's earnings results for the fiscal quarter and nine months ended December 31, 2009 is attached hereto as Exhibit 99.1 and incorporated herein by reference.

The information in this Form 8-K and Exhibit 99.1 attached hereto shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, unless the Registrant specifically states that the information is to be considered "filed" under the Securities Exchange Act of 1934 or incorporates it by reference into a filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934.

#### Item 7.01 Regulation FD Disclosure.

The information set forth in Item 2.02 above is incorporated by reference as if fully set forth herein.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

See Exhibit Index immediately following the signature page.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: February 5, 2010

PRESTIGE BRANDS HOLDINGS, INC.

By: /s/ Peter J. Anderson

Name: Peter J. Anderson Title: Chief Financial Officer

# Exhibit Description

99.1 Press Release dated February 5, 2010 announcing the Registrant's financial results for the fiscal quarter and nine months ended December 31, 2009 (furnished only).

#### Prestige Brands Holdings, Inc. Reports Fiscal 2010 Third Quarter & Nine Month Results

#### Q3 Earnings per Share From Continuing Operations \$0.21 vs. \$0.15 Last Year; Revenues Slightly Down

Irvington, NY, February 5, 2010—Prestige Brands Holdings, Inc. (NYSE-PBH) today announced results for the third fiscal quarter and nine months ending December 31, 2009.

# **Third Quarter**

Net revenues from continuing operations for the third fiscal quarter ended December 31, 2009 were \$75.4 million, \$2.6 million or 3% below last year's results of \$78.0 million. Revenues of the divested Denorex®, Prell® and Zincon® shampoo brands in October, 2009, are reflected in discontinued operations for both the current year and the prior year comparable period.

Operating income for the third fiscal quarter was \$23.7 million, \$4.2 million or 22% greater than last year's operating income of \$19.5 million. The increase in operating income resulted from decreases in advertising and promotional (A&P) expenditures when compared to the higher levels during the prior year comparable period that were related to last year's introductory spending levels to support Allergen Block products, and general and administrative (G&A) expenses. The reduction in G&A expense when compared to the prior year comparable period was primarily due to decreased legal, salary expenses and currency valuation expenses.

Net income from continuing operations for the third quarter ended December 31, 2009 was \$10.3 million, \$2.6 million or 34% greater than last year's net income from continuing operations of \$7.7 million. Earnings per share from continuing operations were \$0.21 compared to \$0.15 in the prior year comparable period.

Commenting on the results of the quarter, Matthew Mannelly, President and CEO said, "We are pleased with our improved profitability and continue to work to drive revenue in this challenging economy. We are increasing our focus on supporting our core brands.



This quarter, we are particularly pleased with the performance on our core brands, Chloraseptic®, Little Remedies®, Clear Eyes® and New-Skin®," he said.

#### **Results by Segment**

# Over-The-Counter (OTC) Healthcare Products

Net revenues for the OTC segment in the fiscal third quarter were \$46.2 million, \$1.4 million or 3% below the prior year comparable period. Increases in sales of the Chloraseptic®, Clear Eyes® and Little Remedies® brands were offset by declines in the two Allergen Block products and the Murine® Ear line.

#### Household Products

Net revenues for the household products segment in the third fiscal quarter were \$27.3 million, \$900 thousand, or 3% less than last year. Sales increases on the Spic and Span® and Chore Boy® lines were offset by a decline for Comet®.

#### Personal Care Products

From this quarter forward, the results of this segment will exclude sales from the three shampoo brands divested in October, 2009, which are now reflected in discontinued operations. Net revenues from continuing operations for this segment were \$2.0 million, \$200 thousand or 10% below the prior year comparable period. The decline was primarily due to decreased sales of Cutex®.

#### Year-To-Date Results

For the nine month period ending December 31, 2009, total revenues from continuing operations were \$230.6 million, 2% lower than the prior period results of \$234.5 million. Operating income from continuing operations of \$63.5 million was 6% greater than the prior year comparable results of \$60.0 million, largely as a result of reduced advertising and promotion expenses when compared with the prior year period. Net income from continuing operations for the nine month period was \$28.0 million, an increase of \$4.7 million over the prior year comparable period's results of \$23.3 million.



#### Free Cash Flow and Debt Repayment

Free cash flow is a "non-GAAP financial measure" as that term is defined by the Securities and Exchange Commission in Regulation G. We view "free cash flow" as an important measure because it is an indicator of cash available for debt repayment and to fund acquisitions. We define "free cash flow" as operating cash flow less capital expenditures.

The Company's free cash flow for the third quarter was \$10.4 million, compared to \$16.4 million in the prior year comparable quarter. The decrease in free cash flow is primarily a result of an increase in working capital partially offset by an increase in deferred income taxes. Free cash flow is comprised of operating cash flow of \$10.6 million less capital expenditures of \$170,000. This compares to the prior year comparable quarter's operating cash flow of \$16.7 million, less capital expenditures of \$288,000. The free cash flow generated during the quarter ended December 31, 2009 combined with the funds generated from the divestiture of the three shampoo brands during the quarter allowed us to pay down \$19.0 million on our term loan during the quarter. At December 31, 2009, total debt was reduced to \$319.3 million.

#### **Conference** Call

The Company will host a conference call to review its third quarter fiscal 2010 results on Friday, February 5, 2010 at 8:30am (EST). The toll free dial-in number is 866-277-1181. International callers may dial 617-597-5358. The conference pass code is "prestige". We will have a live internet webcast of the call, as well as an archived replay which can be accessed from the Investor Relations page of <u>www.prestigebrandsinc.com</u>. The archived replay will be available for two weeks following completion of the call. The dial-in numbers are 888-286-8010 (domestic) and 617-801-6888 (international). The pass code for the replay only is 65721192.

#### About Prestige Brands Holdings, Inc.

Located in Irvington, NY, Prestige Brands Holdings, Inc. is a marketer and distributor of brand name over-the-counter healthcare products, household products and personal care products sold throughout the U.S., Canada, and certain international markets. Key brands include Chloraseptic® sore throat treatment, Compound W® wart remover, New-Skin® liquid bandage, Clear Eyes® and Murine® eye and ear care products, Little Remedies® pediatric over-the-counter products, Cutex® nail polish remover, Comet® and Spic and Span® household cleaners, and other well-known brands.

#### **Forward-Looking Statements**

Note: This news release contains "forward-looking statements" within the meaning of the federal securities laws and is intended to qualify for the Safe Harbor from liability established by the Private Securities Litigation Reform Act of 1995. "Forward-looking statements" generally can be identified by the use of forward-looking terminology such as "assumptions," "target," "guidance," "outlook," "plans," "projection," "may," "will," "would," "expect," "intend," "estimate," "anticipate," "believe," "potential," or "continue (or the negative or other derivatives of each of these terms or similar terminology). The "forward-looking statements" include, without limitation, statements regarding the economic outlook for the Company and the demand for its products and future cash flows from operations. These statements are based on management's estimates and assumptions with respect to future events and financial performance and are believed to be reasonable, though are inherently uncertain and difficult to predict. Actual results could differ materially from those projected as a result of certain factors. A discussion of factors that could cause results to vary is included in the Company's Annual Report on Form 10-K and other periodic reports filed with the Securities and Exchange Commission. Contact: Dean Siegal

914-524-6819

# Prestige Brands Holdings, Inc. Consolidated Statements of Operations (Unaudited)

	Thr	ee Months H	l December	Nine Months Ended December 31				
(In thousands, except share data)		2009	-	2008		2009		2008
Revenues								
Net sales	\$	74,997	\$	77,345	\$	229,130	\$	232,582
Other revenues		451		621		1,511		1,921
Total revenues		75,448		77,966		230,641		234,503
Cost of Sales								
Cost of sales		35,641		36,480		108,670		109,789
Gross profit		39,807		41,486		121,971		124,714
Operating Expenses								
Advertising and promotion		6,099		11,349		24,645		32,129
General and administrative		7,411		8,311		26,088		25,647
Depreciation and amortization		2,596		2,311		7,781		6,926
Total operating expenses		16,106		21,971		58,514		64,702
Operating income	. <u></u>	23,701		19,515		63,457		60,012
Other (income) expense								
Interest income		-		(14)		-		(143
Interest expense		5,558		7,065		16,853		22,656
Total other expense		5,558	_	7,051	_	16,853	_	22,513
Income from continuing operations before income taxes		18,143		12,464		46,604		37,499
Provision for income taxes		7,807		4,724		18,594		14,212
Income from continuing operations		10,336		7,740		28,010		23,287
Discontinued Operations								
Income from discontinued operations, net of income tax		87		278		661		1,034
Gain on sale of discontinued operations, net of income tax		157		-		157		-
Net income	\$	10,580	\$	8,018	\$	28,828	\$	24,321
Basic earnings per share:								
Income from continuing operations	\$	0.21	\$	0.15	\$	0.56	\$	0.47
Net income	\$	0.21	\$	0.16	\$	0.58	\$	0.49
Diluted earnings per share:								
Income from continuing operations	\$	0.21	\$	0.15		0.56	\$	0.47
Net income	\$	0.21	\$	0.16	\$	0.58	\$	0.49
Weighted average shares outstanding:								
Basic		50,030		49,960		50,008		49,921
Diluted		50,074		50,040		50,078		50,038

# Prestige Brands Holdings, Inc. Consolidated Balance Sheets (Unaudited)

(In thousands) Assets	Dec	ember 31, 2009	March 31, 2009		
Current assets					
Cash and cash equivalents	\$	34,262	\$	35,181	
Accounts receivable		30,618		36,025	
Inventories		34,092		25,939	
Deferred income tax assets		5,045		4,022	
Prepaid expenses and other current assets		2,022		1,358	
Current assets of discontinued operations		-		1,038	
Total current assets		106,039		103,563	
Property and equipment		1,297		1,367	
Goodwill		114,240		114,240	
Intangible assets		561,828		569,137	
Other long-term assets		3,170		4,602	
Long-term assets of discontinued operations		- ,		8,472	
Total Assets	\$	786,574	\$	801,381	
Liabilities and Stockholders' Equity					
Current liabilities					
Accounts payable	\$	16,904	\$	15,898	
Accrued interest payable		2,446		5,371	
Other accrued liabilities		13,258		9,407	
Current portion of long-term debt		3,550		3,550	
Total current liabilities		36,158		34,226	
Long-term debt		315,787		374,787	
Deferred income tax liabilities		109,776		97,983	
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Total Liabilities		461,721		506,996	
Commitments and Contingencies – Note 16					
Communents and Contingencies – Note 10					
Stockholders' Equity					
Preferred stock - \$0.01 par value					
Authorized - 5,000 shares					
Issued and outstanding - None					
Common stock - \$0.01 par value					
Authorized - 250,000 shares		500		501	
Issued - 50,154 shares at December 31, 2009 and 50,060 shares at March 31, 2009		502		501	
Additional paid-in capital		383,600		382,803	
Treasury stock, at cost – 124 shares at December 31, 2009 and March 31, 2009		((2))		((2))	
Accumulated other comprehensive loss		(63) (492)		(63)	
Accumulated other comprehensive loss		· /		(1,334)	
		(58,694)		(87,522)	
Total Stockholders' Equity		324,853		294,385	
Total Liabilities and Stockholders' Equity	\$	786,574	\$	801,381	

# Prestige Brands Holdings, Inc. Consolidated Statements of Cash Flows (Unaudited)

(In thousands)200920Operating ActivitiesNet income\$ 28,828\$Net income\$ 28,828\$Adjustments to reconcile net income to net cash provided by operating activities:8,679Depreciation and amortization8,679Gain on sale of discontinued operations(253)Deferred income taxes10,254Amortization of deferred financing costs1,432Stock-based compensation1,658Changes in operating assets and liabilities6,407Accounts receivable6,407Inventories(8,281)Inventories held for sale-Prepaid expenses and other current assets(664)Accrued liabilities1,424Net cash provided by operating activities50,490Investing Activities(402)Proceeds from sale of discontinued operations7,993Business acquisition purchase price adjustments50,501	24,321 8,273 7,393 1,696
Operating Activities\$ 28,828Net income\$ 28,828Adjustments to reconcile net income to net cash provided by operating activities:8,679Depreciation and amortization8,679Gain on sale of discontinued operations(253)Deferred income taxes10,254Amortization of deferred financing costs1,432Stock-based compensation1,658Changes in operating assets and liabilities6,407Accounts receivable6,407Inventories held for sale-Prepaid expenses and other current assets(664)Accounts payable1,006Accounts payable1,424Net cash provided by operating activities50,490Investing ActivitiesPurchases of equipment(402)Proceeds from sale of discontinued operations7,993Business acquisition purchase price adjustments-	8,273 - 7,393
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Net cash provided by operating activities 50,490   Investing Activities (402)   Purchases of equipment (402)   Proceeds from sale of discontinued operations 7,993   Business acquisition purchase price adjustments -	(2,450)
Investing Activities   Purchases of equipment   Proceeds from sale of discontinued operations   Business acquisition purchase price adjustments	1,860
Purchases of equipment(402)Proceeds from sale of discontinued operations7,993Business acquisition purchase price adjustments	53,347
Purchases of equipment(402)Proceeds from sale of discontinued operations7,993Business acquisition purchase price adjustments	
Business acquisition purchase price adjustments	(397)
Business acquisition purchase price adjustments	-
	(4,191)
Net cash provided by (used for) investing activities 7,591	(4,588)
Financing Activities	
	(26,887)
Purchase of common stock for treasury -	(16)
	(26,903)
Increase (Decrease) in cash (919)	21,856
Cash - beginning of period 35,181	6,078
Cash - end of period <u>\$ 34,262</u> <u>\$</u>	27,934
Interest paid \$ 18,345 \$	24,276
Income taxes paid	7,251



# Prestige Brands Holdings, Inc. Notes to Consolidated Financial Statements

# **Business Segments**

	Three Months Ended December 31, 2009									
			usehold eaning	l	Personal Care	Con	solidated			
(In thousands)	Incanticarc		Citaning		Care		COI	sonuateu		
Net sales	\$	46,160	\$	26,828	\$	2,009	\$	74,997		
Other revenues	Ŷ	9	÷	437	Ŷ	5	÷	451		
Total revenues		46,169		27,265		2,014		75,448		
Cost of sales		16,919		17,481		1,241		35,641		
Gross profit		29,250		9,784		773		39,807		
Advertising and promotion		5,146		877		76		6,099		
Contribution margin	\$	24,104	\$	8,907	\$	697		33,708		
Other operating expenses								10,007		
Operating income								23,701		
Other expense								5,558		
Provision for income taxes								7,807		
Income from continuing operations								10,336		
Income from discontinued operations, net of income tax								87		
Gain on sale of assets, net of income tax								157		
Net income							\$	10,580		

	Nine Months Ended December 31, 2009										
	Over-the- Counter Healthcare			ousehold leaning	]	Personal Care	Cor	nsolidated			
(In thousands)											
Net sales	\$	137,800	\$	82,271	\$	9,059	\$	229,130			
Other revenues		29		1,454		28		1,511			
Total revenues		137,829		83,725		9,087		230,641			
Cost of sales		49,664		53,765		5,241		108,670			
Gross profit		88,165		29,960		3,846		121,971			
Advertising and promotion		19,264		5,080		301		24,645			
Contribution margin	\$	68,901	\$	24,880	\$	3,545		97,326			
Other operating expenses								33,869			
Operating income								63,457			
Other expense								16,853			
Provision for income taxes								18,594			
Income from continuing operations								28,010			
Income from discontinued operations, net of income tax								661			
Gain on sale of assets, net of income tax								157			
Net income							\$	28,828			
								· · · ·			

	Three Months Ended December 31, 2008									
	Over-the-			ousehold	п					
		Counter Healthcare		leaning			Consolid	lated		
(In thousands)							Consona	luttu		
Net sales	\$	47,526	\$	27,586	\$	2,233	\$ 7	7,345		
Other revenues		69		552		-		621		
Total revenues		47,595		28,138		2,233		7,966		
Cost of sales		16,892		18,253		1,335	3	6,480		
Gross profit		30,703		9,885		898		1,486		
Advertising and promotion		9,459		1,794		96	1	1,349		
	<i>•</i>		<i>•</i>	0.001	<i>•</i>					
Contribution margin	\$	21,244	\$	8,091	\$	802		0,137		
Other operating expenses							1	0,622		
Operating income								9,515		
Other expense								7,051		
Provision for income taxes								4,724		
Income from continuing operations								7,740		
Income from discontinued operations, net of income tax								278		
Net income							¢	8,018		
							φ	0,010		

	Nine Months Ended December 31, 2008									
	(	Over-the- Counter		Household		ersonal	C			
	H	Healthcare		Cleaning		Care	Cons	solidated		
(In thousands)										
Net sales	\$	137,090	\$	87,472	\$	8,020	\$	232,582		
Other revenues		93		1,828		-		1,921		
Total revenues		137,183		89,300		8,020		234,503		
Cost of sales		47,667		57,113		5,009		109,789		
Gross profit		89,516		32,187		3,011		124,714		
Advertising and promotion		25,150		6,595		384		32,129		
Contribution margin	\$	64,366	\$	25,592	\$	2,627		92,585		
Other operating expenses								32,573		
							-			
Operating income								60,012		
Other expense								22,513		
Provision for income taxes								14,212		
Income from continuing operations								23,287		
Income from discontinued operations, net of income tax								1,034		
Net income							\$	24,321		