#### SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

### **SCHEDULE TO**

#### (Rule 14d-100)

TENDER OFFER STATEMENT UNDER SECTION 14(d)(1) OR 13(e)(1) OF THE SECURITIES EXCHANGE ACT OF 1934 (Amendment No. \_\_\_\_)\*

#### PRESTIGE BRANDS HOLDINGS, INC.

(Name of Subject Company (Issuer))

GENOMMA LAB INTERNACIONAL, S.A.B. de C. V. (Names of Filing Persons (Offerors))

> **Common Stock, Par Value \$0.01 Per Share** (Title of Class of Securities)

74112D101 (CUSIP Number of Class of Securities)

#### **Oscar Villalobos Torres**

Chief Financial Officer Genomma Lab Internacional, S.A.B. de C. V. Edificio Samara, Antonio Dovalí Jaime #70 Piso 2 Colonia Santa Fe, Delegación Álvaro Obregón C.P. 01210, Ciudad de México, Distrito Federal, Telephone: +52 (55) 5081-0000 (Name, address and telephone number of person authorized to receive notices and communications on behalf of filing persons)

#### Copies to:

Michael L. Fitzgerald, Esq. Joy K. Gallup, Esq. Dewey & LeBoeuf LLP 1301 Avenue of the Americas New York, New York 10019 Telephone: (212) 259-6888

#### CALCULATION OF FILING FEE

| Transaction Valuation | Amount Of Filing Fee* |
|-----------------------|-----------------------|
| Not Applicable*       | Not Applicable*       |

\* A filing fee is not required in connection with this filing as it relates solely to preliminary communications made before the commencement of a tender offer.

□ Check the box if any part of the fee is offset as provided by Rule 0-11(a)(2) and identify the filing with which the offsetting fee was previously paid. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

| Amount Previously Paid:   | Not applicable. | Filing Party: | Not applicable. |
|---------------------------|-----------------|---------------|-----------------|
| Form or Registration No.: | Not applicable. | Date Filed:   | Not applicable. |

☑ Check the box if the filing relates solely to preliminary communications made before the commencement of a tender offer.

Check the appropriate boxes below to designate any transactions to which the statement relates:

third-party tender offer subject to Rule 14d-1.

 $\Box$  issuer tender offer subject to Rule 13e-4.

 $\Box$  going-private transaction subject to Rule 13e-3.

amendment to Schedule 13D under Rule 13d-2.

Check the following box if the filing is a final amendment reporting the results of the tender offer:  $\Box$ 

If applicable, check the appropriate box(es) below to designate the appropriate rule provision(s) relied upon:

□ Rule 13e-4(i) (Cross-Border Issuer Tender Offer)

Rule 14d-1(d) (Cross-Border Third Party Tender Offer)

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On March 12, 2012, the following presentation was offered to Genomma Lab Internacional, S.A.B. de C.V. shareholders in connection with the Prestige Brands Holdings, Inc. acquisition proposal:



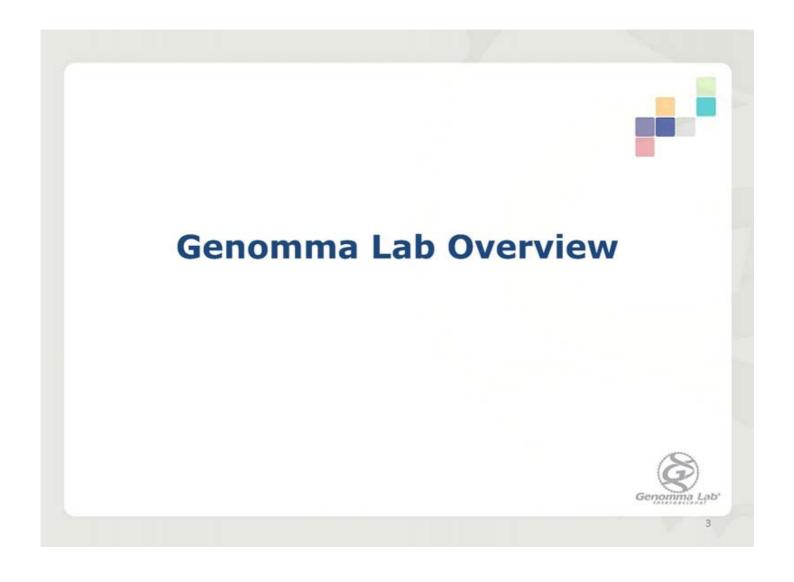
### Disclaimer

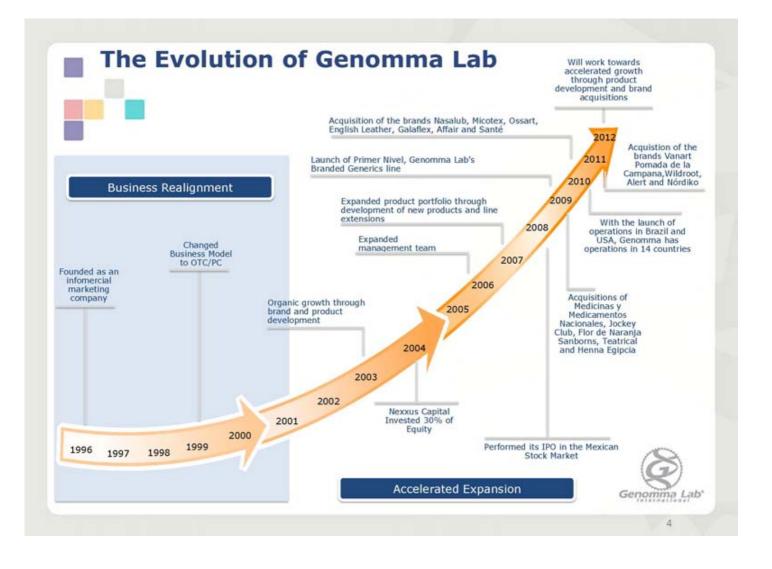
#### **Forward-looking Statements**

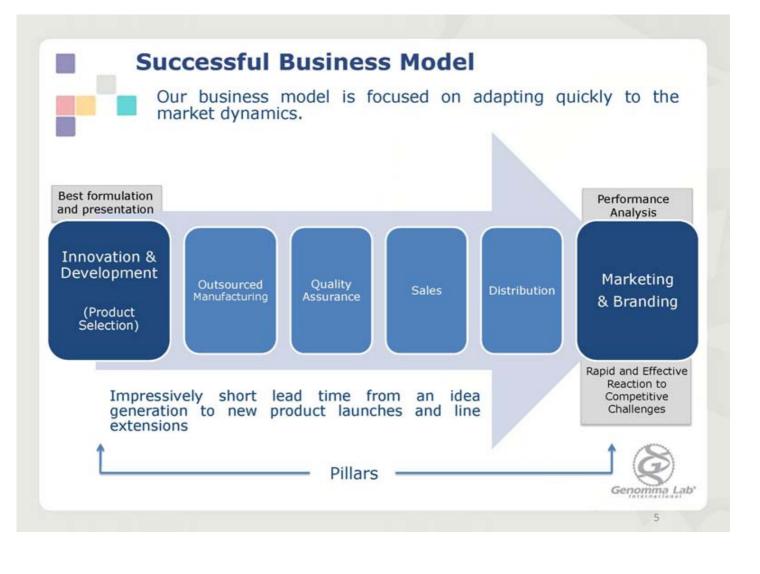
This communication may contain certain forward-looking statements and information relating to Genomma that reflect the current views and/or expectations of Genomma and its management with respect to its performance, business and future events. Forward looking statements include, without limitation, any statement that may predict, forecast, indicate or imply future results, performance or achievements, and may contain words like "believe," "anticipate," "expect," "envisages," "will likely result," or any other words or phrases of similar meaning. Such statements are subject to a number of risks, uncertainties and assumptions. These risks and uncertainties include, but are not limited to, the possibility that Genomma will not pursue a transaction with Prestige, the timing to consummate a potential transaction between Genomma and Prestige, the ability and timing to obtain required regulatory approvals, Genomma's ability to realize the synergies contemplated by a potential transaction and Genomma's ability to promptly and effectively integrate the businesses of Prestige and Genomma. We caution you that a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in this communication and in oral statements made by authorized officers of Genomma. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates. Except as otherwise provided by law, Genomma undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

#### Important Additional Information

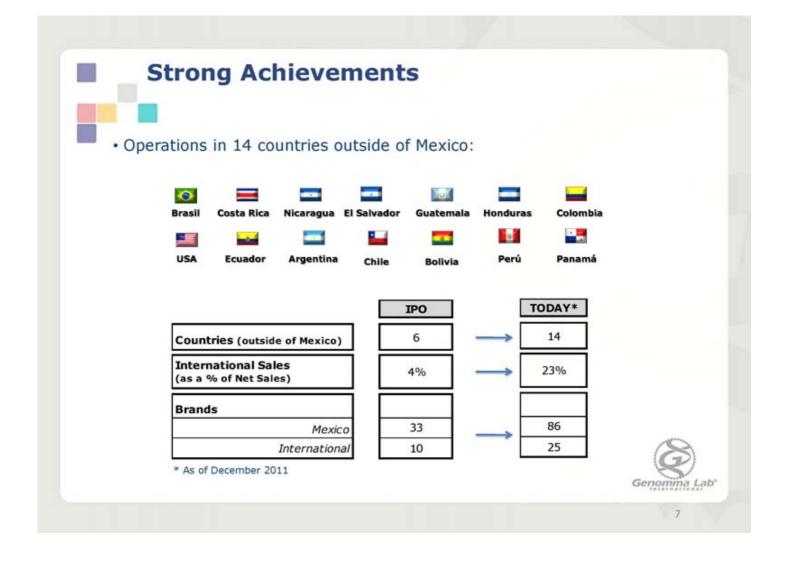
This communication does not constitute an offer to buy or solicitation of an offer to sell any securities. No tender offer for the shares of Prestige Brands Holdings, Inc. ("Prestige") has commenced at this time. In connection with the proposed transaction, Genomma Lab Internacional, S.A.B. de C.V. ("Genomma") may file tender offer documents with the U.S. Securities and Exchange Commission ("SEC"). Any definitive tender offer documents will be mailed to stockholders of Prestige. INVESTORS AND SECURITY HOLDERS OF PRESTIGE ARE URGED TO READ THESE AND OTHER DOCUMENTS FILED WITH THE SEC CAREFULLY IN THEIR ENTIRETY WHEN THEY BECOME AVAILABLE BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION ABOUT THE PROPOSED TRANSACTION. Investors and security holders of Prestige will be able to obtain free copies of these documents (if and when available) and other documents filed with the SEC by Genomma through the web site maintained by the SEC at http://www.sec.gov.















# Genomma's Success in Launching, Reinvigorating and Growing Brands and Products

 Genomma has developed most of its more than 80 brands and has taken them to the number one or number two market share:

| Brand             | Rank* | Market<br>Share | Category  |
|-------------------|-------|-----------------|---|
| Next              | #1    | 20%             | Cold and cough preparations without anti-infectives |
| Nikzon            | #1    | 53%             | Anti-Hemorrhoids                                    |
| Unesia            | #1    | 55%             | Systemic Anti-micotics                              |
| Genoprazol        | #1    | 40%             | Acid inhibitors                                     |
| Asepxia           | #1    | 68%             | Anti-acne preparations                              |
| Qg5               | #2    | 11%             | Colitis treatments                                  |
| Medicasp          | #1    | 70%             | Topical Antifungal for the scalp                    |
| hot-b + Shot-b Gs | #2    | 25%             | Vitamins  |
| X-Ray Caps        | #1    | 49%             | Nonsteroidal Antirheumatics, combinations           |
| Dalay             | #1    | 38%             | Sedative  |
| Lomecan crema     | #1    | 21%             | Gynecological antifungals                           |
| Goicotabs         | #1    | 31%             | Systemic antivaricose                               |

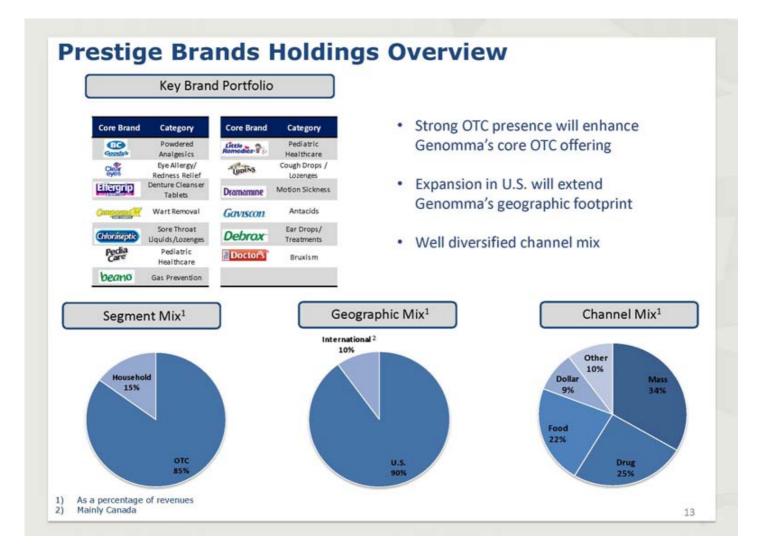
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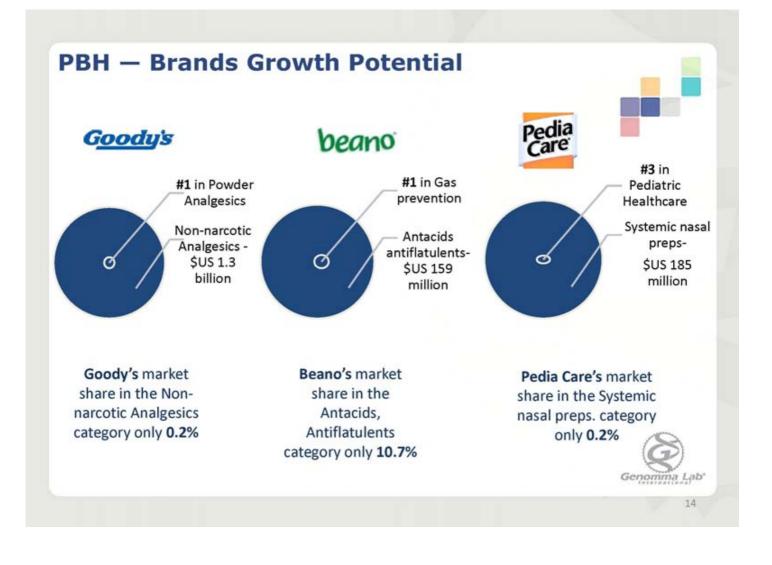
\*Rank in its category in Mexico according to IMS Health



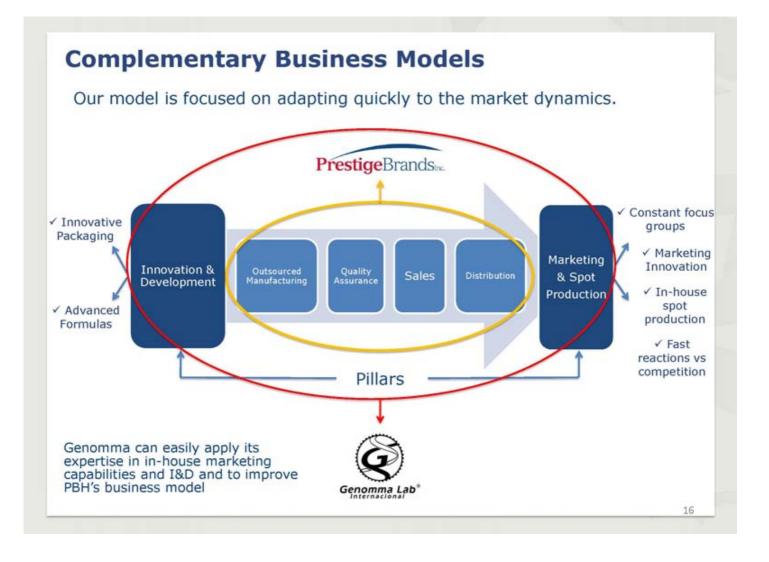


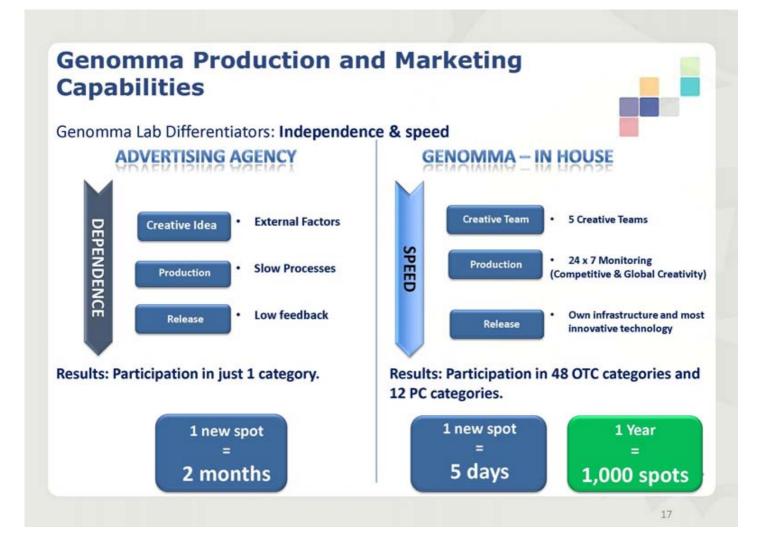
| Category                     | Pre-Transaction | Post-Transaction |
|------------------------------|-----------------|------------------|
| Revenues                     | ~\$400 MM       | ~\$600 MM        |
| Key Category<br>Platforms    | 4               | 6                |
| Brands                       | 30              | 45               |
| A&P Spending                 | ~12%            | ~14%             |
| Margins                      | ~32%            | ~35%             |
| Cash Flow from<br>Operations | ~\$75 MM        | ~\$110 MM        |

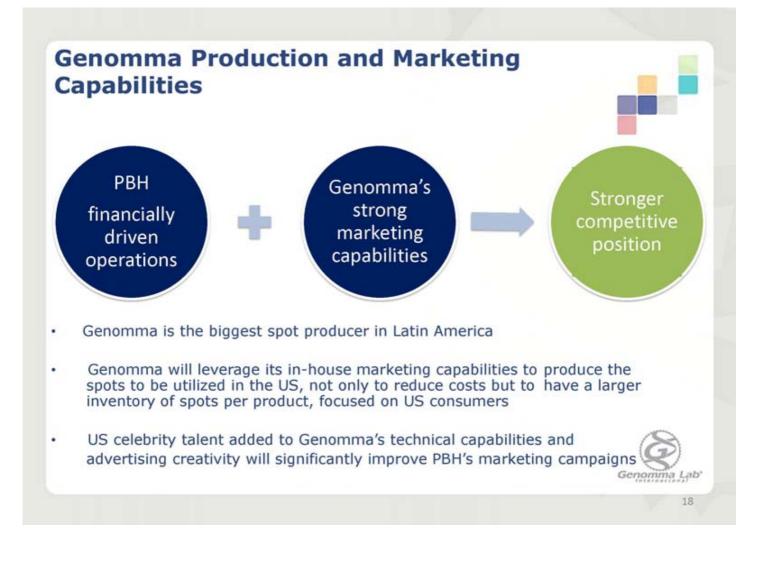












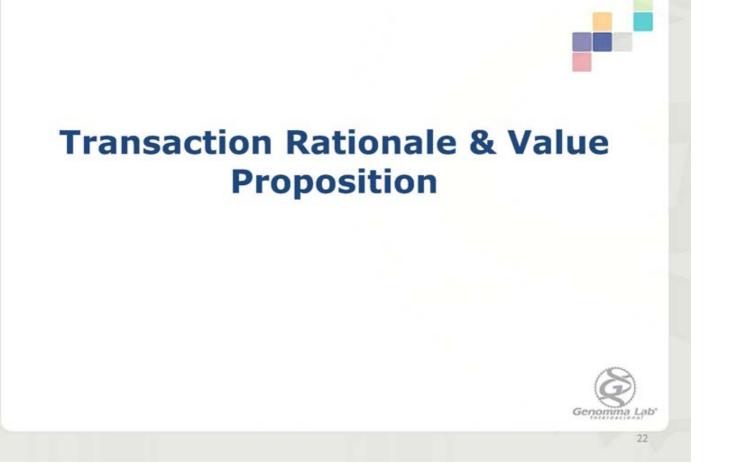
| CATEGORY         | BRA  | NDS   | ATTENDED<br>CATEGORIES |
|------------------|--|---|------------------------|
|                  | Genomma Lab  | Prestige Brands                                       | $\checkmark$           |
| ANALGESICS       | BIO-ELECTRO<br>Alliviax BENGUE   | Percogesic STANBACK                                   | 1                      |
| ASTROINTESTINALS | 🗾 Uniquestronoi 🔤  | Tagamet beano Gaviscon.                               | 1                      |
| COLD & COUGH     | NEXT   | Remodies Chloraseptic Pedia<br>Care<br>Guiotis chapet | -                      |
| EYE & EAR CARE   |  | Clear Debrox Murine                                   | -                      |
| ORAL CARE        |  | Effergrip Oxido                                       | ✓                      |
| SLEEP AIDS       | and the second s | Sleep-ezet  | -                      |
| DERMATOLOGICALS  | MAEVANE  | new Dermoplast  | 10                     |

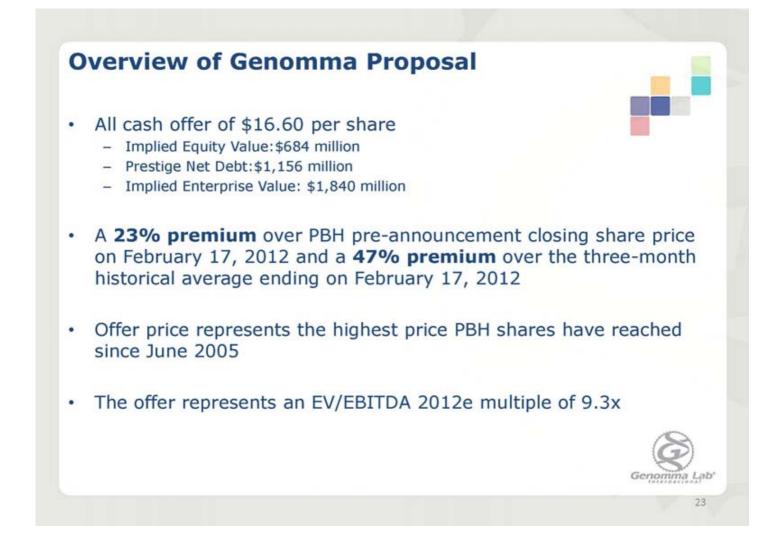
| CATEGORY                   | BRAN                                  | IDS             | ATTENDED<br>CATEGORIES |
|----------------------------|---------------------------------------|-----------------|------------------------|
|                            | Genomma Lab                           | Prestige Brands |                        |
| JOINTS &<br>OSTEOARTHRITIS | 2000                                  |                 | 1                      |
| CHOLESTEROL<br>TREATMENT   |                                       |                 | -                      |
| PRESERVATIVES              | Μ                                     |                 | -                      |
| MULTI-VITAMINS             | SHOTB                                 |                 | ~                      |
| PERSONAL CARE              | Cicatricure<br>GOICOFCHEA<br>Sandonna |                 | 4                      |
| HOUSEHOLD                  |                                       | see 🚵           | 10                     |

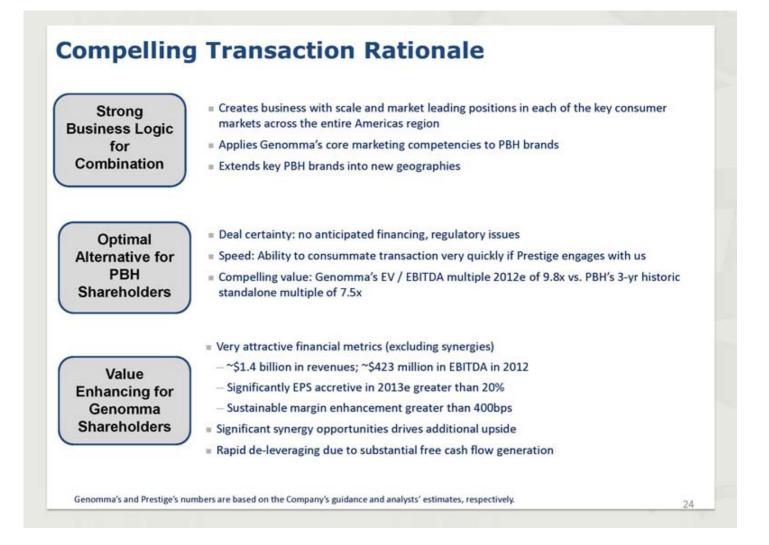
# Ability to Regionalize Prestige's and Genomma's Leading Brands

- Unique opportunity to expand a world-class brand portfolio of FDAapproved products throughout the region
- Genomma gains shelf space and a footprint in the U.S. and Canada for several of its key brands
- Reinvigorate PBH brands with Genomma's marketing methodology

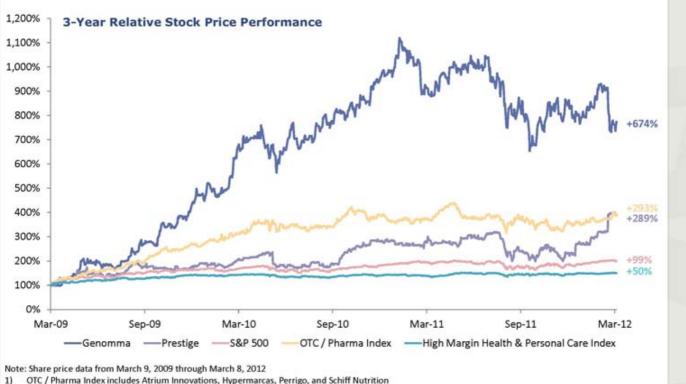








### **Genomma Management Team Has a Strong Track Record of Delivering Shareholder Value**



OTC / Pharma Index includes Atrium Innovations, Hypermarcas, Perrigo, and Schiff Nutrition

2) High Margin Health & Personal Care Index includes Church & Dwight, Clorox, Colgate-Palmolive, Johnson & Johnson, Procter & Gamble, Reckitt Benckiser, 25 and Weight Watchers

# **Investors' Main Issues**

| Issue              | Status  |
|--------------------|---|
| Management         | Retain actual management plus Genomma's marketing team.   |
| Offer Price        | Represents full and fair value.<br>Can only re-evaluate if PBH engages with us.   |
| Due Diligence      | Extensive knowledge of asset and due diligence<br>substantially complete.<br>(Only confirmatory diligence required)             |
| Fiming / Process   | Fully prepared at any time to meet with Prestige<br>to negotiate and consummate a mutually<br>acceptable transaction agreement. |
|                    | Diligence can be completed in a matter of weeks   |
| Genomma's Approval | Unanimous support of our Board of Directors.  |

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# Acquisition Financing and Proforma Capital Structure

- 100% debt financed transaction
- Acquisition of PBH equity financed with new Genomma's debt in Mexico
- PBH debt will be refinanced if required in the US without recourse to Genomma
  - Genomma would not act as guarantor
- Exploring potential to leave existing PBH debt in place
- Consolidated Net Debt to EBITDA of approximately 4.6x as of December 2012e.
- Strong PF Cash Flow allows for rapid de-leveraging
   Consolidated debt de-levers under LABB target levels within 3 years
- No plans for rights offering of LABB shares to help finance the deal, there
  will be no follow-on

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### Prestige Brands Holdings Overview

#### **Key Statistics**

Publicly traded on NYSE under "PBH"

•~85% of net revenue are OTC products and 90% of brand contribution

•~90% net revenues in the U.S.

•2/3 of OTC net revenue generated from brands that maintain #1 or #2 market share positions

100 full-time employees

·Based in Irvington, NY



1) Pro Forma for the acquisition of 17 GSK Brands

**Business Overview** 

•Prestige Brands Holdings, Inc. ("Prestige") markets, sells and distributes branded overthe-counter ("OTC") and household products

•Proven operating model with outsourced manufacturing, distribution and R&D

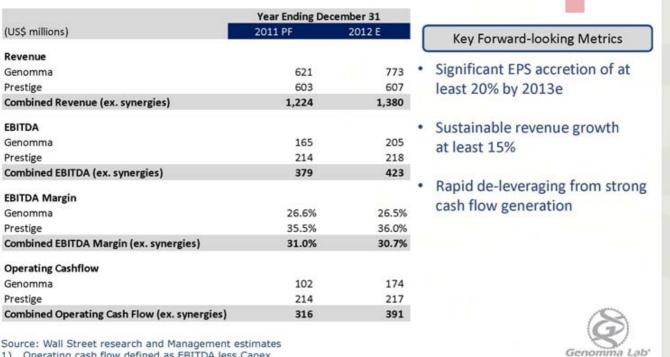
•Focused on core competencies: sales & marketing and product development

•Minimal capital expenditures resulting in high free cash flow generation

| Valuation (Pre-Bid)                     |      |         |
|---|------|---------|
| (\$USD millions, except per share da    | ita) |         |
| Share Price (02/17/12)                  | \$   | 13.50   |
| Shares Outstanding (mm)                 |      | 50.667  |
| Equity Value                            | \$   | 684.0   |
| Plus: Net Debt                          |      | 1,156.0 |
| FD Enterprise Value                     | \$   | 1,840.0 |
| Enterprise Value / Revenue <sup>1</sup> |      | 3.1x    |
| Enterprise Value / EBITDA <sup>1</sup>  |      | 8.6x    |

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# **Pro Forma Financial Profile Without Synergies**

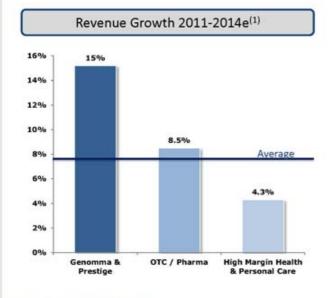


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1) Operating cash flow defined as EBITDA less Capex

Genomma's and Prestige's numbers are based on the Company's guidance and analysts' estimates, respectively.

# Peer Group Benchmarking Without Synergies



EPS Growth 2011-2014e<sup>(1)</sup>

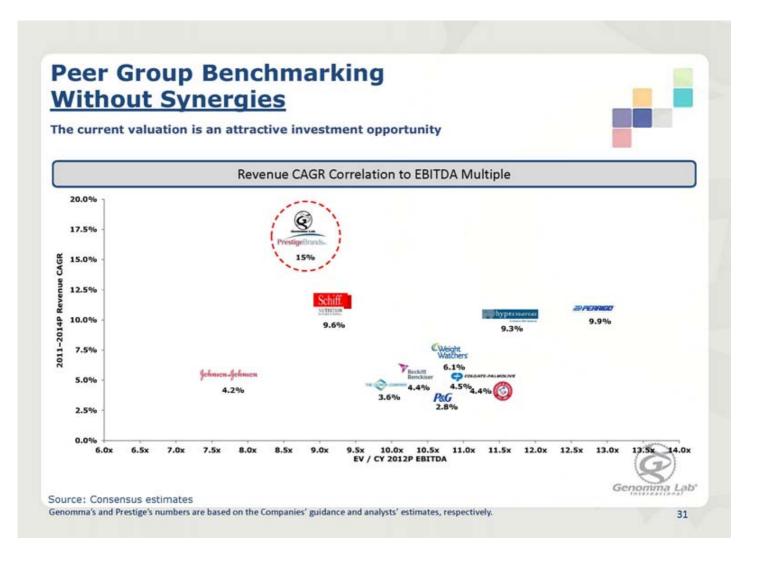
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Source: Consensus estimates

1) 2011-2014 CAGR

 OTC / Pharma peer group includes Hypermarcas, Perrigo, Atrium Innovations and Schiff Nutrition
 High Margin Health & Personal Care peer group includes Procter & Gamble, Weight Watchers, Church & Dwight, The Clorox Company, Colgate-Palmolive, Johnson & Johnson and Reckitt Benckiser Genomma's and Prestige's numbers are based on the Company's guidance and analysts' estimates, respectively.





### **Creates Highly Diversified Business with Significant Scale and Market Leading Franchises**

