# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

**CURRENT REPORT** 

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 5, 2009

# PRESTIGE BRANDS HOLDINGS, INC.

(Exact name of registrant as specified in its charter)

<u>Delaware</u> (State or other jurisdiction of incorporation) 001-32433 (Commission File Number) 20-1297589 (IRS Employer Identification No.)

90 North Broadway, Irvington, New York 10533 (Address of principal executive offices, including Zip Code)

<u>(914) 524-6810</u>

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the followin provisions:
[ ] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
[ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition.

On August 5, 2009, Prestige Brands Holdings, Inc. (the "Registrant") announced financial results for the fiscal quarter ended June 30, 2009. A copy of the press release announcing the Registrant's earnings results for the fiscal quarter ended June 30, 2009 is attached hereto as Exhibit 99.1 and incorporated herein by reference.

The information in this Form 8-K and Exhibit 99.1 attached hereto shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, unless the Registrant specifically states that the information is to be considered "filed" under the Exchange Act or incorporates it by reference into a filing under the Securities Act of 1933, as amended, or the Exchange Act.

## Item 7.01. Regulation FD Disclosure.

The information set forth in Item 2.02 above is incorporated by reference as if fully set forth herein.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

**Exhibit Description** 

99.1 Press Release dated August 5, 2009 announcing the Registrant's financial results for the fiscal quarter ended June 30, 2009 (furnished only).

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: August 5, 2009 PRESTIGE BRANDS HOLDINGS, INC.

By: /s/ Peter J. Anderson

Name: Peter J. Anderson Title: Chief Financial Officer

## EXHIBIT INDEX

## Exhibit Description

Press Release dated August 5, 2009 announcing the Registrant's financial results for the fiscal quarter ended June 30, 2009 (furnished only).

### Prestige Brands Holdings, Inc. Reports First Quarter Fiscal 2010 Results Net Income Up 7%; Free Cash Flow Up 18%

Irvington, NY, August 5, 2009—Prestige Brands Holdings, Inc. (NYSE-PBH), a consumer products company with a diversified portfolio of well-known brands, today announced results for the first quarter of fiscal year 2010, which ended on June 30, 2009.

Total revenues for the quarter ended June 30, 2009 were \$73.2 million, a 0.4% decrease from total revenues of \$73.5 million in the prior year comparable quarter.

Operating income for the quarter of \$19.1 million was \$2.1 million, or 10% below operating income of \$21.2 million in the prior year comparable quarter. The decline from last year was primarily due to a 20% increase in advertising and promotion expenses (A&P) to support the Allergen Block and Compound W® brands in the U.S. and Canada. G&A expenses also were higher than in the prior year quarter, primarily due to increased compensation expense.

Interest expense for the quarter of \$5.7 million was \$3.0 million lower than the prior year quarter due to lower debt outstanding and lower interest rates. The Company repaid \$17.0 million of debt during the quarter ended June 30, 2009.

Net income for the first quarter was \$8.3 million, or \$0.17 fully diluted earnings per share, 7% greater than last year's reported net income of \$7.8 million, or \$0.16 fully diluted earnings per share. The increase resulted primarily from lower interest expense, which offset the lower operating income.

Results by Segment for the First Fiscal Quarter

#### Over-the-Counter Healthcare Products

Net revenues of \$40.3 million were \$1.1 million or 3% greater than the prior year comparable quarter. The sales increase was driven by increases in Clear Eyes®, Little Remedies®, The Doctor's® and the two new Allergen Block products.

**Household Products** 

Revenues of \$27.4 million were \$1.6 million or 5% less than the prior year comparable quarter. Spic and Span® experienced flat revenues, while Comet® and Chore Boy® had sales declines when compared to the prior year comparable quarter.

#### Personal Care Products

Revenues for this segment were \$5.5 million, 4% greater than the prior year comparable quarter. A sales increase for Cutex® nail polish remover was partially offset by a decline on Denorex® shampoo.

#### Free Cash Flow Increases 18%; Debt Repayment of \$17.0 million

Free cash flow is a "non-GAAP" measure as that term is defined by the Securities and Exchange Commission in Regulation G. Free cash flow is presented here because management believes it is a commonly used measure of liquidity, and is an indication of cash available for debt repayment and acquisitions. The Company defines free cash flow as operating cash flow less capital expenditures.

The Company's free cash flow for the first quarter ended June 30, 2009 was \$18.0 million, composed of operating cash flow of \$18.1 million, less capital expenditures of \$0.1 million, a \$2.5 million increase over free cash flow of \$15.3 million in the prior year comparable quarter. During the quarter, the Company repaid \$17.0 million of senior bank debt, bringing total debt down to \$361.3 million at June 30, 2009.

#### Commentary

According to Mark Pettie, Chairman and CEO: "While our first quarter results were in line with our expectations, our outlook for the full year continues to be cautious in light of the prevailing macroeconomic environment. Looking ahead, our plan is to continue making important A&P investments behind our focus brands and to utilize our strong cash flow to reduce debt and further strengthen our balance sheet."

#### Conference Call

The Company will host a conference call to review its first fiscal quarter results on Wednesday, August 5<sup>th</sup> at 10:00 a.m. EST. The dial in number is 800-638-4930. International callers may dial 617-614-3944. The passcode is 'prestige". The Company will provide a live internet webcast of the call, as well as an archived replay, which can be accessed by dialing 888-286-8010, or for international callers, 617-801-6888. The passcode for replay only is 30071933.

About Prestige Brands Holdings, Inc.

Located in Irvington, New York, Prestige Brands Holdings, Inc. is a marketer and distributor of brand name over-the-counter healthcare, personal care and household cleaning products sold throughout the U.S., Canada, and in certain international markets. Key brands include Compound W® wart remover, Chloraseptic® sore throat treatments, New-Skin® liquid bandage, Clear Eyes® and Murine® eye and ear care products, Little Remedies® pediatric over-the-counter products, The Doctor's® NightGuard<sup>TM</sup> dental protector, Cutex® nail polish remover, Comet® and Spic and Span® household cleaners, and other well-known brands.

#### Forward-Looking Statements

Note: This news release contains "forward-looking statements" within the meaning of the federal securities laws and is intended to qualify for the Safe Harbor from liability established by the Private Securities Litigation Reform Act of 1995. "Forward-looking statements" generally can be identified by the use of forward-looking terminology such as "assumptions," "target," "guidance," "outlook," "plans," "projection," "may," "will," "would," "expect," "intend," "estimate," "anticipate," "believe, "potential," or "continue" (or the negative or other derivatives of each of these terms) or similar terminology. The "forward-looking statements" include, without limitation, statements regarding the outlook for Prestige Brands Holdings' outlook. These statements are based on management's estimates and assumptions with respect to future events and financial performance and are believed to be reasonable, though are inherently uncertain and difficult to predict. Actual results could differ materially from those projected as a result of certain factors, including the uncertain economic environment. A discussion of other factors that could cause results to vary is included in the Company's Annual Report on Form 10-K and other periodic and other reports filed with the Securities and Exchange Commission.

Contact: Dean Siegal 914-524-6819

# Prestige Brands Holdings, Inc. Consolidated Statements of Operations (Unaudited)

	Three Months	Three Months Ended June 30					
(In thousands, except share data)	2009	2008					
Revenues							
Net sales	\$ 72,608	\$ 72,916					
Other revenues	617	618					
Total revenues	73,225	73,534					
Costs of Sales							
Costs of sales	34,374	34,272					
Gross profit	38,851	39,262					
Operating Expenses							
Advertising and promotion	8,819	7,319					
General and administrative	8,195	7,973					
Depreciation and amortization	2,777	2,756					
Total operating expenses	19,791	18,048					
Operating income	19,060	21,214					
Other (income) expense							
Interest income		(73)					
Interest expense	5,654	8,756					
Total other (income) expense	5,654	8,683					
Income before income taxes	13,406	12,531					
Provision for income taxes	5,081	4,750					
Net income	\$ 8,325	\$ 7,781					
Basic earnings per share	<u>\$ 0.17</u>	\$ 0.16					
Diluted earnings per share	<u>\$ 0.17</u>	\$ 0.16					
Weighted average shares outstanding:							
Basic	49,982	49,880					
Diluted	50,095	50,035					

# Prestige Brands Holdings, Inc. Consolidated Balance Sheets (Unaudited)

## (In thousands)

Assets	June 30, 2009		March 31, 2009		
Current assets					
Cash and cash equivalents	\$ 36,15		35,181		
Accounts receivable	33,010		36,025		
Inventories	26,449		26,977		
Deferred income tax assets	4,22		4,022		
Prepaid expenses and other current assets	2,810		1,358		
Total current assets	102,64	7	103,563		
Property and equipment	1,31	1	1,367		
Goodwill	114,240		114,240		
Intangible assets	574,982		577,609		
Other long-term assets	4,122		4,602		
Total Assets	\$ 797,30	5 \$	801,381		
Liabilities and Stockholders' Equity					
Current liabilities					
Accounts payable	\$ 16,482	2 \$	15,898		
Accrued interest payable	2,460		5,371		
Other accrued liabilities	12,89		9,407		
Current portion of long-term debt	3,550		3,550		
Total current liabilities	35,389		34,226		
Long-term debt	357,78	7	374,787		
Deferred income tax liabilities	100,664		97,983		
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Total Liabilities	493,840	)	506,996		
Stockholders' Equity					
Preferred stock - \$0.01 par value					
Authorized - 5,000 shares					
Issued and outstanding - None					
Common stock - \$0.01 par value					
Authorized - 250,000 shares					
Issued - 50,060 shares at June 30, 2009 and March 31, 2009	50:	Ł	501		
Additional paid-in capital	383,474	1	382,803		
Treasury stock, at cost - 124 shares at June 30, 2009 and March 31, 2009	(6:	3)	(63)		
Accumulated other comprehensive loss	(1,250	,	(1,334)		
Retained deficit	(79,19		(87,522)		
Total stockholders' equity	303,46		294,385		
Total Liabilities and Stockholders' Equity	<u>\$ 797,305</u>	5 \$	801,381		

# Prestige Brands Holdings, Inc. Consolidated Statements of Cash Flows (Unaudited)

	Three Months	s Ended June 30
(In thousands)	2009	2008
Operating Activities		
Net income	\$ 8,325	\$ 7,781
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	2,777	2,756
Deferred income taxes	2,430	2,669
Amortization of deferred financing costs	480	622
Stock-based compensation	671	629
Changes in operating assets and liabilities		
Accounts receivable	3,010	5,894
Inventories	528	885
Prepaid expenses and other current assets	(1,452	(1,688)
Accounts payable	584	( ) - )
Income taxes payable	1,551	1,762
Accrued liabilities	(836	(4,870)
Net cash provided by operating activities	18,068	15,363
Investing Activities		
Purchases of equipment	(98	(61)
Net cash used for investing activities	(98	(61)
Financing Activities		
Repayment of long-term debt	(17,000	(15,000)
Purchase of common stock for treasury		(10)
Net cash used for financing activities	(17,000	
Increase in cash	970	292
Cash - beginning of period	35,181	6,078
Cash - end of period	\$ 36,151	\$ 6,370
Interest paid	\$ 8,085	\$ 11,302
Income taxes paid	\$ 1,100	\$ 75

# Prestige Brands Holdings, Inc. Consolidating Statements of Operations (Unaudited)

	Three Months Ended June 30, 2009								
	Over-the- Counter Healthcare		Household Cleaning		Personal Care		Cons	solidated	
(In Thousands)									
Net sales	\$	40,272	\$	26,841	\$	5,495	\$	72,608	
Other revenues		11		606				617	
Total revenues		40,283		27,447		5,495		73,225	
Cost of sales		13,528		17,801		3,045		34,374	
Gross profit		26,755		9,646		2,450		38,851	
Advertising and promotion		6,740		1,919		160		8,819	
		_							
Contribution margin	\$	20,015	\$	7,727	\$	2,290		30,032	
Other operating expenses								10,972	
Operating income								19,060	
Other expenses								5,654	
Provision for income taxes								5,081	
Net income							\$	8,325	

	Three Months Ended June 30, 2008								
	Over-the- Counter Healthcare		Household		Personal Care		Consolidated		
(In Thousands)								•	
Net sales	\$	39,246	\$	28,404	\$	5,266	\$	72,916	
Other revenues				618				618	
m - 1		20.246		20.022		F 0.00		E2 E24	
Total revenues		39,246		29,022		5,266		73,534	
Cost of sales	_	13,208		17,923		3,141		34,272	
Gross profit		26,038		11,099		2,125		39,262	
Advertising and promotion		5,037		2,070		212		7,319	
Contribution margin	\$	21,001	\$	9,029	\$	1,913		31,943	
Other operating expenses								10,729	
Operating income								21,214	
Other expenses								8,683	
Provision for income taxes								4,750	
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Net income							\$	7,781	